

Events

December 10, 2020

Strategically Negotiating the Changing Retail Landscape—2021 and Beyond



Join us on December 10th for a "fireside chat" with retail expert [Nina Kampler](#). We will reflect and discuss negotiating strategies and opportunities in the retail sector as we wind down 2020 and embrace 2021.

You will come away from the program with the tools needed to nimbly move forward in our new retail world, including ways to optimize the value of retail real estate and intellectual property.

Topics will include:

- Continuing challenges in the retail real estate landscape: creating opportunity out of chaos
- Trends in retail chapter 11 cases and out of court restructurings: what's new this time around
- Distilling and leveraging value in retail IP
- Planning for 2021 and beyond

Strategically Negotiating the Changing Retail Landscape—2021 and Beyond

Thursday, December 10, 2020

11:00 a.m. - 12:00 p.m. PT | 2:00 p.m. - 3:00 p.m. ET

RECORDING

Speakers include:

- [**Sara Chenetz**](#)
Partner, Perkins Coie
- [**Nina Kampler**](#)
President, Kampler Advisory Group
- [**Grace Han Stanton**](#)
Partner, Perkins Coie
- [**Mindy Wolin Sherman**](#)
Partner, Perkins Coie

Authors

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